



Curriculum Vitae of

Kelly McLendon, RHIA, CHP

Registered in HIM, Certified in Healthcare Privacy and Security



2008 FHIMA Distinguished Member Award

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EXPERIENCE

Co-Founder, Managing Partner - CompliancePro Solutions™

Kelly McLendon, RHIA, CHPS has been credentialed in Health Information Management as a Registered Records Administrator for over 36 years. He is also credentialed in healthcare privacy and security (CHPS) from the American Health Information Management Association (AHIMA). Mr. McLendon co-founded CompliancePro Solutions™ (CPS) in 2011, with other healthcare privacy and technology professionals, to deliver state-of-the-art, web based software to organize and track privacy breach determinations and HIPAA workflows, including amendment, restriction and AOD. Mr. McLendon has also created and uses in his consulting practice hundreds of HIPAA content, from Privacy and Security Risk Analysis to complete privacy and security policy and form manuals as well as HIPAA educational tools. Customers of Mr. McLendon and CompliancePro Solutions™ include large hospitals and groups of hospitals (IDNs; Independent Delivery Systems), ambulatory clinics and physicians as well as Business Associates. He serves as a HIPAA privacy and security subject matter expert to many and varied Covered Entities (CE) and Business Associates (BA), often working alongside leading enterprise Privacy Officers. Mr. McLendon has performed Privacy Risk Analysis for operations with budgets ranging from \$100,000 to \$4,000,000,000.

President and Founder - Health Information Xperts

HIX provides leading edge consulting for ARRA Meaningful Use, HIPAA Privacy and Security, Electronic Health Records (EHR), Electronic Document Management (EDM) and Health Information Management (HIM) automation. HIX also specializes in consulting for the many and varied areas in healthcare surrounding EHRs, such as strategic planning, project management, and clinical operational transformation. Mr. McLendon and Health Information Xperts has been concentrating on assisting both hospitals and physician practices (EPs) in planning for, and achieving EHR incentive payments, based on the meaningful use of certified EHRs.

Mr. McLendon has implemented an online blog and eCommerce store for EHR materials, the first of its kind in healthcare. Check out the latest in HIPAA privacy tools within the Privacy manual sold via the on-line store at either www.hixperts.com or www.myhealthinfostore.com.

President and Founder - Information Evolution Management

IEM provides consulting and educational services to healthcare organizations and vendors working to deliver Electronic Health Record (EHR) systems of many types. Kelly founded this company to serve the needs of

healthcare organizations as they struggle to define their long term, legal and electronic record strategies and drive efficiencies through the use of technology in HIM, the Revenue Cycle and with clinical information systems.

V.P., Clinical HIM Strategies - Eclipsys Corporation

Responsible for marketing and sales support activities involving HIM and clinical market space and product. Develop product plans, messages, sales campaigns and other mechanisms for delivering messages to the industry. Create presentations, write articles and perform speaking engagements to promote corporation and products. Management of sales support functions for HIM product line. Responsible for high-level SunriseXA HIM product designs and product positioning. Fostering ideas of HIM and Clinical system integration. Expanded marketing responsibility for the full range of Eclipsys clinical products. Key member of Outsource HIM and BSG consulting teams to sell and perform HIM services.

Director, Record Manager Domain - Eclipsys Corporation

Responsible for product planning and model product development activities for the Eclipsys Sunrise Record Manager Product line. Managed domain sales support and planning staff. Set direction and vision for product line. Worked to integrate Record Manager with other Eclipsys Sunrise products.

Sales Executive - Eclipsys Corporation

Responsible for new sales in proscribed southeastern territory. Also continued writing and speaking engagements throughout the nation. Surpassed \$7 million quota with \$20 million sale.

V.P., Health Information Management - MedPlus, Inc.

Duties included account management, liaison with corporate accounts, direct sales support activities requiring high-level application or planning expertise, as well as Canadian and European account activities. Participated in trade show presentations, speaking engagements and publications of industry-related articles, as well as many other related sales, development and operational duties. Accountable for the performance of consulting activities related to the implementation of ChartMaxx Project Management sites, such as resource and timeline planning, project schedule creation, progress monitoring and final responsibility for contracted sign-offs upon completion of milestones. Initially created functional specifications for ChartMaxx product, designed implementation plan and managed the first 5 ChartMaxx implementations. Provided ongoing input on requirements process for ChartMaxx development.

Program Manager, Data Management Division - MedPlus, Inc.

Responsible for the development of functional specifications for the ChartMaxx Medical Records application and coordination of functional requirements with the development team. Other duties included responsibility for development of all ChartMaxx implementation documentation, programs and activities. Directed ChartMaxx implementation teams at customer sites and coordinated training activities.

Also involved in speaking engagements, writing projects and other activities designed to educate the market and advance MedPlus, Inc. corporate concepts.

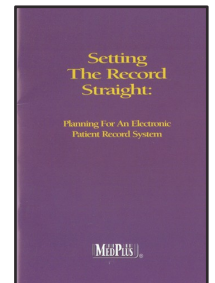
Responsible for sales support and providing on-going feedback about the needs required by the marketplace as input to functional specifications. Served as primary reference for Medical Records issues and questions for MedPlus staff.

Principal - McLendon and Cohen Consulting

Consultant in the fields of electronic medical records, optical disk-based document imaging and HIM as related to these topics. Expertise in mass scanning and scanning production operations.

1989-1994 Executive V.P. – Advanced Micrographics Corporation

1981-1988 Director, Marketing – Hospital Cooperative Association



1980 - 1981 Director, Medical Records – Jess Parrish Memorial Hospital

1978 - 1980 Assistant Director, Medical Records – Tallahassee Memorial Regional Medical Center

EDUCATION

University of Central Florida B.S. Medical Record Administration, 1978

PROFESSIONAL QUALIFICATIONS

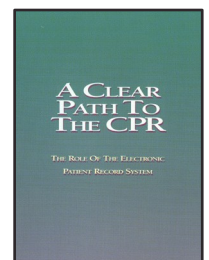
RHIA - Registered Health Information Manager, American Health Information Management Association, 1978

CHPS - Certified in Healthcare Privacy and Security, American Health Information Management Association, 2011

PROFESSIONAL ACTIVITIES

American Health Information Management Association (AHIMA)

- 2014 Member AHIMA Grace Awards
ACE mentor
- 2013 Candidate for AHIMA President / Chair Elect
Privacy and Security Practice Council
ACE Volunteer
- 2012 Privacy and Security Practice Council
Meaningful Use response team
ACE Volunteer
- 2011 Privacy and Security Practice Council
AOD Response Team
CDI Credential Advisor
- 2010 Leader of ARRA Meaningful Use official comment and response team
Recognized as a leader in privacy and meaningful use by AHIMA, co-authored articles and webinars on this subject with AHIMA staff
- 2009 FORE Campaign Cabinet
ARRA Summary provided to AHIMA
- 2008 FORE Campaign Cabinet
- 2007 Turning Theory Into Practice Team
Legal Health Record Conference Advisory Committee
- 2006 AHIMA LHR Resource
- 2005 AHIMA Workgroup on Electronic Legal Health Records
- 2004 EHR collaboration
- 2003 Triumph Award “Visionary” winner
Member eHIM Imaging Workgroup in Communities of Practice



- 2001 Member of eHealth Task Force
- 2000 Appointed as a founding member of the AHIMA eCommerce emergency response team
- 1999 Authored the first AHIMA web-based training module
Member AHIMA Vision 2006 Task Force
- 1997 Chair of AHIMA Data Resource Manager Task Force
- 1995 AHIMA Action Advisor Imaging, EPR, CPR, Technology
- 1994 Co-Chair Program Committee AHIMA National Convention
Member Optical Imaging Position Paper Task Force
Appointed AHIMA Action Advisor, Specialty Electronic Medical Records
- 1993 Nominated for 1993 AHIMA Literary Award
Co-Chair Professional Development Committee
- 1991 Manager, National Record Retention Project
- 1979 Active AHIMA Membership
- 1978 Credentialed Registered Record Administrator

Florida Health Information Management Association (FHIMA)

- 2010 Executive Legislative Chair for Advocacy and Legal Manual update CFHIMA Community Liaison
- 2009 Executive Legislative and Advocacy Chair
- 2008 Legislative Chair
- 2007 Legislative Chair
Governor's Health Information Advisory Board Liaison
- 2006 Governors Health Information Infrastructure Advisory Board Liaison
- 1994 Director, FHIMA
- 1993 Recipient of FHIMA "Outstanding Professional" Award Member HIM Project
- 1991 Project Manager on HIM Project
Project Manager on State Record Retention Project
- 1990 Winner FMRA Literary Award for article in JAMRA entitled, Optical Disk Imaging Tomorrow's
Technology for Today's Medical Records
- 1989 Member Program Committee
- 1978 Active Membership

Computer-Based Patient Record Institute

- 1994 Active participation in Concept Model & Description Workgroups
- 1993 Active participation in the Educational Workgroup

University of Central Florida

- 2014 UCF HIM and Informatics Advisory Committee
- 2010 Advisory Committee Lecturer to HIM students
- 2009 Advisory Committee

2007 RHIO and other grant writing Advisory Board

St. Petersburg College

2009 Advisory Committee

2007 IT Program Advisory Board

Lake Sumter College

2014 Advisory Committee

PUBLICATIONS

2014 *Law Changes Patient Access to Clinical Lab Reports* – AHIMA Journal Oct 2014

Strategies for Electronic Document and Electronic Health Record Management – AHIMA publication – Grzybowski – Kelly McLendon was a contributor

Healthcare Informatics textbook – Chapter contribution

2013 AHIMA Practice Brief Contributions; *Notice of Privacy practices, Business Associate Agreement and Breach*

AHIMA Contribution; *ROI Toolkit*

Chapter Contribution

2012 AHIMA Practice Brief Contribution; *Privacy and Security of Occupational Health Records*

AHIMA Contribution; HOD Resolution; *HIM Professionals Resolve to Lead and Promote Consistent Health Information Privacy and Security Practices*

AHIMA Contribution; *Document Management and Imaging Toolkit*

Interview Journal of AHIMA Journal; Patient Portals; *Express lane on the Health Information Highway*

AHIMA Practice Brief Contribution; *Mobile Device Security*

AHIMA Journal Column; *Automation for Privacy and Security Compliance*

AHIMA Practice Brief Contribution; *Management Practices for Release of Information*

AHIMA Journal Colum; *Creating a Legal health Record Definition*

2011 AHIMA Legal Health Record; *Regulations, Policy, Guidance*

This resource is an educational textbook, which includes a disc of practical Legal Health Record tools. This book is intended to teach record managers fundamentals and strategies surrounding Legal Health Record definition and management processes. More information via www.ahima.org.

AHIMA Practice Brief Contribution; *Sanction Guidelines for Privacy and Security*

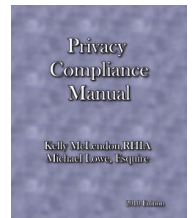
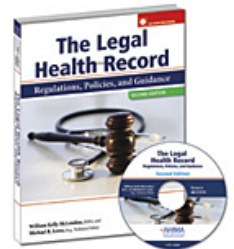
AHIMA Practice Brief Contribution; *HIE Management and Operational Considerations*

2010 *EHR Best Practice Tools* - Developed By Kelly McLendon, RHIA

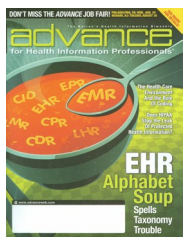
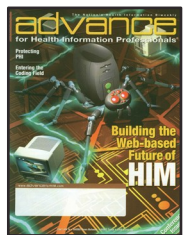
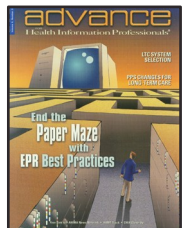
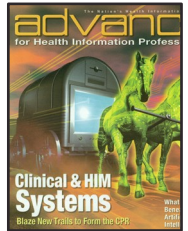
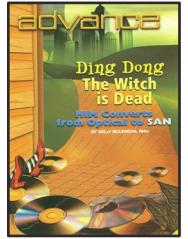
Privacy Manual – Includes dozens of updated for HITECH HIPAA policies, procedure and forms along with HIPAA Training Materials

Legal Health Record Toolkit – Policies, worksheets and other tools designed to guide a facility through a process of legal health record definition, litigation response procedures and eDiscovery preparation.

Re-write AHIMA *Introduction to Legal Health Records textbook* (version 2)



- ARRA Summary used as a reference guide by many organizations
- Technical paper for AHIMA convention; *Technology Basics for HIM professionals*
- Working Smart articles for AHIMA; Copy That Parts 1 & 2 – April and May issues
- Various interviews and articles for the AHIMA Journal, For the Record, Advance for HIM Professionals and Space Coast Medicine
- 2009 BC Advantage Article Finally Thousands of Reasons to Adopt Health Records
- Electronic Records for All Patients Mandated 2014 – *Space Coast Medicine and Healthy Living*
- Interviews with *HPro (MRB and other publications)* and *Advance for HIM Professionals*
- January, For The Record Interview – *Time to Reengineer* – Anne Macios
- March, Journal of AHIMA – Practice Brief – *Start a Consulting Business* (Updated)
- FHIMA Legal Manual Update and addition of ARRA section
- 2008 FHIMA Legal Manual Update
- Additional interviews and articles; Interviews and articles in *HPro*
- FHIMA Coastlines* regular contributor on Technology and Legal Health Records
- 2007 FHIMA Legal Manual Full Re-write and Legal Health Record Sections
- Record Disclosure and the EHR* – In Confidence AHIMA Journal - February issue
- Various Trade Publication Interviews
- 2006 *Purchasing Strategies* – AHIMA Journal Practice Brief - May issue
- 2005 *Alphabet Soups Spells Taxonomy Trouble* – Advance for HIM Professionals
- Legal Health Record Q & A - Electronic Health Record Briefing
- Advisory Board & Regular Contributor – Electronic Health Record Briefing
- Editorial Review* – Greenberg HIM text
- 2003 *HIM and Clinical Systems Blaze New Trails to form the CPR* – Advance for HIM Professionals
- Technical paper for AHIMA *Escape from the Islands of HIM Automation*
- 2002 *Building the Web-based Future of HIM* – Advance for HIM Professionals
- Saying Goodbye to Optical Disk* – Topics in HIM
- 2001 *Rough Waters Ahead for Paper-based HIM* – Advance for HIM Professionals
- Ding Dong the Witch is Dead* – Advance for HIM Professionals
- Interfaces and Integrations* – Advance for HIM Professionals
- 1999 *EPR Best Practices* – Article in Best of Advance for HIM Professionals – Named Years Best for 1999
- Part I Technology Basics – AHIMA Web Learning Project (First Module)
- EPR Best Practices* – Article in Advance for HIM Professionals
- 1998 *Electronic Signatures* – AHIMA Conference Issue – Advance for HIM Professionals
- Exploding the Myths* – HIMSS issue – Advance for HIM Professionals
- Assessing the Potential Value of EPR Systems* – Lead Article, In Confidence
- Intranet Day* – Cover Article – Advance for HIM Professionals
- Data Repositories Create Opportunities and Issues for HIM* – Advance for HIM Professionals - Named One of the Year's Best by Advance for HIM magazine



- 1996 *Encryption Key to CPR Signature Systems* – Advance for HIM Professionals - Named One of the Year’s Best by Advance for HIM magazine
The Virtual Department – Advance for Lab Managers
Encryption Key to CPR Signature Systems – Advance for HIM Professionals
EPR’s a Requirement for Integrated Delivery Systems – Article in Advance for Lab Managers
Best of the Brief Encounter: An Ambulatory Care Primer (inclusion of an article)
EPR’s a Requirement for Integrated Delivery Systems – Article in Advance for HIM Professionals
Primary and Secondary Record Storage in EPR Systems – Article in Topics in Health Information Management
- 1995 *Relational Databases* – The Foundation of Today’s Data Analysis – October issue, Advance for HIM Professionals
EPR’s Vital Components of CPR Systems – May 29 issue, Advance for HIM Professionals
Electronic Patient Record, Guest Editor – March Journal AHIMA
- 1994 Appointed Editorial Consultant Board for Advance for Health Information Professionals Publication – *Article in Advance for HIM Professionals* – October 10 issue
Procurement Guidelines for Electronic Patient Record Systems – October AHIMA Journal HIM Technology column for FHIMA Coastlines
- 1993 The Electronic Medical Record as a Basis for the Computer-based Patient Record – September Journal AHIMA
So, You Want To Be a Consultant – For the Record
Community Health Information Network Access – Brief Encounter, Ambulatory Care Section of AHIMA
- 1992 The Future of Regulation – Textbook, Chapter Contributor
An Optical View – December Journal AHIMA – Winner of the AHIMA “Optical Vision” writing competition
- 1991 *Future Dream* – September Journal AHIMA – Winner of the AHIMA “Visions” writing competition
 Authored AHIMA and FHIMA Record Retention – Position Statements and Rationale
If You Thought You Couldn’t Afford an Optical Disk Imaging System...Perhaps It’s Time to Look Again – Computerized Patient Record Update
- 1990 *Understanding Computers or Some of the Things You Always Wanted To Know...But Were Afraid to Ask* – Journal of AMRA – Nominated for the FMRA Literary Award
Optical Disk Imaging...Tomorrow’s Technology For Today’s Medical Records – February Journal of AMRA - Winner FMRA Literary Award

PROFESSIONAL SPEAKING ENGAGEMENTS

- 2014 New Jersey (NJHIMA), Florida (FHIMA), Georgia (GHIMA and Greater Atlanta HIMA), Mississippi (MsHIMA) on various privacy and security topics
 AAODM (American Association of Dental Managers) – privacy and security
 Various webinars on privacy and security
 Webinars on the Florida Information Protection Act (FIPA) for both healthcare and non-healthcare entities

- Healthcare Compliance Association (HCCA) webinars on privacy and security
- 2013 CSA speaking engagements on Privacy and Security for Florida, Maine, Arizona, Mississippi, South Carolina, North Carolina, Long Island
- Engaged seminars; Tennessee and South Carolina
- CSA speaking engagements on patient Portals for California
- CSA speaking engagement on Legal Health Records for Maine
- 2012 MaHIMA (Massachusetts HIMA): ROI and Meaningful Use
- AHIMA Convention workshop on Privacy Incident and Detection and Investigation
- AHIMA Convention presentation Clinical Documentation Improvement
- AHIMA Convention leadership forum
- State CSA presentations on Privacy and Security for Florida, Georgia, Pennsylvania, Massachusetts, California, North Carolina,
- AHIMA Audio Conference; Electronic Tools for Privacy and Security
- 2011 AHIMA Privacy Institute, 2011
- AHIMA Privacy Bootcamp, 2011
- AHIMA Legal Health Record Summit
- FHIMA Annual Convention
- Missouri, Maryland, New York and other State CSA Health Information Management Associations
- 2010 Several seminars produced by Health Information Xperts with Michael Lowe, Esquire on ARRA, HIPAA and Legal Records
- 2 AHIMA seminars on ARRA, Privacy and Legal Records with Michael Lowe, esquire
- Keynote addresses for the New Jersey HIMA
- Invited to keynote McKesson's Insight user group
- Speaking engagements on ARRA Privacy and Legal Records for:
- Long Island HIMA
 - Ozark HIMA
 - Florida HIMA
 - Philadelphia HIMA
 - Hawaii HIMA
 - Hodges University and others
- Webinars for North Carolina HIMA, Decision Health and Progressive Health
- 2009 Electronic Medical Record Updates and the ARRA Stimulus; Laws, Rules, Regulations and Opportunities with Attorney Mike Lowe
- AHIMA Legal EHR Summit, Chicago
- FHIMA ARRA Update
- GHIMA ARRA Update
- Various CSA Teleconference ARRA Update
- CT EHR Meeting
- NCHIMA Western ARRA Update

- LIHIMA ARRA Update
- 2008 HIMNYC LHR Update
- IAHIMA LHR Update
- SWFHIMA LHR Update
- TEPR
- UCF Symposium
- GA, Iowa, NYC and other state HIM associations – Legal Health Records
- Florida HIMA and Kentucky – Scanning and record management presentations
- AHIMA Optimizing HIM Efficiencies
- HCPPro Webinar on Legal Health Records
- 2-Day Medical Records and the Law seminars
- 2007 AHIMA Turning Theory Into Practice
- AHIMA National Convention - 3 sessions
- Keynote Connecticut EHR Summit
- GHIMA - Georgia Health Information Management
- Legal Health Records - Six state - New England; GHIMA - Georgia, FHIMA - Florida, CHIA - California, NYCHIMA – New York City HIMA, SFHIMA – South Florida, SWFHIMA – Southwest Florida, HWHIMA - Hawaii
- 2006 Keynote Speaker - Connecticut HIM Association
- 7 AHIMA eHIM Presentations – Featured Faculty
- 2005 AHIMA Institute; eHIM – Turning Theory into Practice; Orlando and Las Vegas sessions
- Ohio HIMSS - EHR Trends
- Western Foothills - EHR Trends
- NCHIMA - EHR Trends
- WVHIMA - EHR Trends
- SWFHIMA - EHR Trends
- 2004 AHIMA National Convention – Are Clinical Information Systems Meeting the Needs of Enterprise Wide Healthcare Organization Workflows?
- TEPR – HIM Requirements for the EHR
- 2003 AHIMA National Convention – Escape from the Islands of HIM Automation
- North Carolina HIMA - Escape from the Islands of HIM Automation
- Arizona HIMA - Escape from the Islands of HIM Automation
- Arkansas HIMA - Escape from the Islands of HIM Automation
- Florida HIMA - Escape from the Islands of HIM Automation
- 2002 AHIMA National Convention – HIPAA and Electronic HIM – over 600 attendees
- North Carolina HIMA – HIPAA and Electronic HIM
- New York HIMA – HIPAA and Electronic HIM
- 2001 Washington D.C. HIMA - eCommerce and HIM

- North Carolina HIMA Implementing Electronic HIM systems
- 2000 Toward the Electronic Patient Record - eCommerce and HIM and Imaging Conversions
- 1999 AHIMA National Convention – eHealth and HIM: Ready or Not, Here it Comes
 AHIMA National Convention - EPR Best Practices
 AHIMA National Convention - Tutorial Data Resource Administration
 Toward the Electronic Health Record in Europe - Trends in US EPRs
- 1999 Toward the Electronic Patient Record (TEPR) – Creation of New Era
 North Carolina HIMA – Keynote Vision of the Future
 Wisconsin HIMA – Opening Session – EPR Best Practices
 AHIMA – Tutorial on Data Resource Administration
- 1998 California Health Information Association – Keynote address, Creation of a New Era
 Georgia HIMA – State of the Art: Intranet Security Current Challenges
 Tennessee HIMA – Keynote address, Creation of a New Era
 San Antonio – Toward the Electronic Patient Record: Exploding the Myths
 Washington DC HIMA – Intranet and Current Security Challenges
 NE Florida HIMA – Intra-Net and Current Security Challenges
- 1997 Career Management – AHIMA National Convention
 Arkansas HIMA – Encryption: The Key to CPR Signatures
 TEPR – Data Repositories: More Than Simple Storage of Clinical Data
 TEPR – Encryption: The Key to Digital Signatures
 NMHCC National Managed Healthcare Congress, West Conference - Data Repositories: More Than Simple Storage of Clinical Data
- 1996 Tennessee HIMA – State of the Art EPRs
 South Carolina HIMA – State of the Art EPRs
 Alabama HIMA – State-of-the-Art EPRs and IS Planning for CPRs
 Toward the Electronic Patient Record – State-of-the-Art EPRs
 North Carolina HIMA – Rethink Your Department
 Tennessee HIMA State-of-the-Art EPRs
- 1995 AHIMA Annual Meeting – Tutorial: Developing an IS Plan for the CPR
 Boca Raton – ChartScan conference: Re-engineering HIM and EPRs
 Augusta Area HIMA – Workshop on EPR Planning
 TEPR - Trends in EPRs – Medical Record Institute 8
- 1995 FHIMA Mid-Year – Planning for EPR Systems
 CPRI Presentation to Florida Dept. of Corrections HIM group – Innovation in Healthcare
 Numerous presentations to local HIM Programs
- 1994 New Jersey HIMA – EPR and CPR
 Florida HIMA – The Relationship between Optical Imaging-Based Electronic Medical Records and CPR Systems

- AHIMA National Convention – Star Trek
- FHIMA Mid-Year Conference – Workflow Software
- Numerous presentations to local HIM programs
- 1993 AHIMA National Convention – Advanced technology Tutorial
- Florida HIMA Technology Symposium – Can We Talk
- 1993 ChartScan conference – Scanning Hints
- FHIMA Annual Meeting – Innovation in Healthcare – The Computer-based Patient Record
- 1992 AHIMA – 2 Presentations – Star Trek and Understanding Computers
- FHIMA State Meeting – HIM
- Mediquest Users Group – Imaging
- Southeastern Medical Record Association – Moderator for panel discussion on Imaging
- Medical Record Institute National Meeting – Imaging
- 1991 Georgia Medical Record Association – Technology
- Hawaiian Medical Record Association – Imaging and Technology
- FMRA State meeting – Technology
- Shared Services for Southern Hospitals Special Seminar – Imaging and Technology
- Medical Record Institute National Meeting - Imaging
- 1990 Georgia Health Care Financial Managers Association – Imaging
- Georgia Hospital Association Annual meeting – Imaging
- Southeastern Medical Records Association
- FMRA State meeting – Imaging

AWARDS & RECOGNITIONS

- 2008 FHIMA Distinguished Member Award
- 2003 AHIMA Visionary Award
- 1992 First Place; AHIMA writing contest
- 1990s AHIMA Literary Award
- 1990 Published the first article on Optical Disk Imaging technology ever in the journal of AMRA (Currently known as AHIMA)